

Message Text

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64

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 106535

P 022114Z AUG 76
FM AMEMBASSY BOGOTA
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 6502
AMCONSUL MEDELLIN
AMCONSUL CALI

UNCLAS BOGOTA 7790

EO 11652: NA

TAGS: BEXP, CO

SUBJ: MIDWEST INTERNATIONAL ASSOCIATION IOGA TRADE MISSION

REF: (A) USDOC 12618 (B) USDOC 12259 (C) STATE 125593

1. POST HAS DETERMINED THAT A POTENTIALLY STRONG MARKET EXISTS IN COLOMBIA FOR PRODUCTS HANDLED BY UPO INC. AS WELL AS CONCENTRATED LIQUID FEED SUPPLEMENT, MINERALS AND NUTRIENTS FOR LIVESTOCK MANUFACTURED BY FEED SERVICE CORPORATION. TARIFFS ON THESE PRODUCTS ARE LOW, THERE ARE NO SALES TAXES, AND THEY ARE NOT PRODUCED LOCALLY.

2. DUE TO RELATIVELY HIGH IMPORT DUTIES (35 P/C OF CIF VALUE), AND SMALL AMOUNT OF IMPORTS IN 1973 AND 1974 (SEE BELOW) THE MARKET IS VERY LIMITED FOR MINERALS AND LIQUID FEEDER CONTAINERS FOR LIVESTOCK. SIMPLY DESIGNED FEEDERS ARE MADE LOCALLY AND COLOMBIAN EXPORTS OF FEEDER CONTAINERS INCREASED 267P/C FROM 1973 TO 1974. A PRIOR IMPORT LICENSE IS REQUIRED AND IT IS QUESTIONABLE WHETHER THE COLOMBIAN GOVERNMENT WOULD APPROVE AN IMPORT LICENSE FOR THIS PRODUCT. A JOINT VENTURE OR LICENSEE ARRANGEMENT PRESENTS THE BEST MARKET OPPORTUNITY.

3. A SMALL NUMBER OF GRAIN DRYERS ARE PRODUCED LOCALLY BY ONE COMPANY, AND PRODUCTION IS INCREASING STEADILY. THE GOC INITIATED A PROGRAM IN THE LATE 1960'S TO ENCOURAGE GRAIN PROCESSING AND STORAGE, BUT THE QUALITY OF LOCAL PRODUCTS IS STILL CONSIDERED
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TO BE POOR. DUE TO THE LACK OF ADEQUATE LOCAL PRODUCTION OF

GRAIN DRYERS AND PROCESSING EQUIPMENT, IMPORT LICENSES ARE STILL BEING ISSUED, HOWEVER ACCESS TO THE MARKET WILL DECREASE AS LOCAL PRODUCTION INCREASES AND IMPROVES IN QUALITY. GRAIN DRYERS SHOULD BE IMPORTED AS A COMPLETE UNIT FOR AGRICULTURAL USE ONLY TO AVOID HIGH DUTIES WHICH ARE LEVIED ON INDIVIDUAL ELEMENTS (EM G. CENTRIFUGAL FANS 55 P/C MOISTURE MRSTERS 35 P/C, ETC.). BEST MARKET OPPORTUNITIES FOR GRAIN DRYERS ARE JOIN VENTURES OR LICENSEE ARRANGEMENTS.

4. AVAILABLE STATISTICS FOR PRODUCTS MENTIONED IN REFTELS ARE AS FOLLOWS:

COLOMBIAN TARIFF NUMBER	PRODUCT STATUS VALUE)	IMPORT (CIF	TARIFF
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A. 23.07.00.01 ANTIBIOTICS AND
DRUGS, VITAMINS,
MINERALS, MEDICATED
PRE-MIXES FOR FREE
ANIMALS IMPORT
LIST 5 P/C

B. 23.07.00.99 CONCNETRATED LIQUID
FEED SUPPLEMENT FOR
CATTLE ONLY, MINERALS FREE
AND NUTRIENTS FOR IMPORT
LIVESTOCK LIST 10 P/C

C. 84.28.01.99 MINERALS AND LIQUID PRIOR
FEED CONTAINERS IMPORT
LICENSE 35 P/C

D. 84.29.99.00 GRAIN DRYERS PRIOR IMPORT
LICENSE 35 P/C

IMPORT/EXPORT DATA FOR CATEGORIES LISTED ABOVE ARE:

IMPORTS (US\$)	EXPORTS (US\$)
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	1973	1974	1973	1974
A. 23.07.00.01	290,084	601,969	NONE	NONE
B. 23.07.00.99	163,227	966,784	NONE	NONE
C. 84.28.01.99	8,992	12,812	2,200	8,080
D. 84.29.99.00	135,000	358,000	NONE	NONE

'NO PRIOR IMPORT LICENSE REQUIRED.
DREXLER

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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